

# COMPASS CIRCLE CARRIER PLAN



[WWW.THECOMPASSCIRCLE.COM](http://WWW.THECOMPASSCIRCLE.COM)

# CARRIER PLAN

## **85 % rate to Owner Operator**

Power only, Dry van, Reefer , Flat Bed

Low dead-head miles

Weekly pay

Fuel advances

Broker credit check

No paperwork/ No hassles

Experienced Dispatchers

## **VERY FEW DEDUCTIONS!**

## **Requirements:**

23 years old or older

6 months experience minimum

Drug/Alcohol test

Tags optional

Physical damage coverage

Medical Card

Clean MVR



# EXAMPLE RATE CONFIRMATION

\*\*\* Rate Confirmation \*\*\*

Exxact Express, Inc.  
PO BOX 95545  
LAKELAND, FL 33804  
863-682-4101 Fax 863-688-7660

Page 1

Carrier: ~~IRFIGHTERS LLC~~  
Marietta GA 300083503  
Date: 10/12/2022

Contact:  
Phone: ~~17084096267~~  
Fax:

Order Order: 0668729  
Miles: 474.0  
Temp:  
BOL: 0303316138  
Commodity: BUILDING MATERIALS  
Weight: 42500.0  
Trailer: 53' Swing door required  
Reference:

PU 1 Name: CUSTOM BUILDING PRODUCTS  
Address: 2155 SWEETWATER IND. BLVD.  
LITHIA SPRINGS GA 30122  
Date: 10/12/2022 1600  
10/12/2022 1600  
Contact: AL  
Driver Load: N

Reference number: PU 31397253, 31429013

SO 2 Name: DAL TILE  
Address: 4355 BLUFFTON PARKWAY  
BLUFFTON SC 29910  
Date: 10/13/2022 0700  
10/13/2022 0700  
Contact: main  
Driver Load: N

Reference number: PO 4502001951

SO 3 Name: XTERIORS PLUS  
Address: 1319 17TH AVE SOUTH  
MYRTLE BEACH SC  
Date: 10/13/2022 1000  
10/13/2022 1000  
Contact: MAIN  
Driver Load: N

Reference number: PO S01074049

Payment Carrier Freight Pay: \$1,200.00  
Total Carrier Pay: \$1,200.00



# EXAMPLE RATE CONFIRMATION



TQL RATE CONFIRMATION FOR PO# 22230520

FIND YOUR NEXT LOAD BY VISITING  
[CARRIERDASHBOARD.TQL.COM](http://CARRIERDASHBOARD.TQL.COM)

TO ENSURE PROMPT PAYMENT, SUBMIT THIS RATE CONFIRMATION, COMPLETE BOL(S)/POD, RECEIPTS AND OTHER APPLICABLE PAPERWORK TO [CINVOICES@TQL.COM](mailto:CINVOICES@TQL.COM). FOR OTHER OPTIONS, SEE NEXT PAGE.

## TQL CONTACT INFO

Name	Phone	Email	Fax

## CARRIER CONTACT

Office Staffed 24/7

MC#/DOT#	Name	Phone	Terms	Fax
	ALVIN		28DAYS	985-210-3323

### Address

RTS FINANCIAL (PO BOX 840267) PO BOX 840267 DALLAS, TX 75284-0267

Dispatcher	Driver	Truck #	Trailer #
cal cooper	aLVIN	1002	2515

## LOAD INFORMATION

Rate	Type	Unit	Quantity	Total
\$2,600.00	Line Haul	Flat	1	\$2,600.00
\$900.00	Extra Drop	Per Drop	1	\$900.00

Rates that are based on weight or count will be calculated from the quantities loaded.

Total: \$3,500.00 USD

Mode	Trailer Type	Trailer Size	Linear Feet	Temperature	Pallet/Case Count	Hazmat	Load Requirements
FTL	Reefer	53 ft		60F	0 pallets/0 cases	Non-Hazardous	
Special Temp Instructions						LxWxH	

Pick-up Location	Date	Time
Nogales, AZ	10/5/2022	FCFS 12:00 to 18:00

### Commodities:

Pick Up #	Quantity	Unit	Commodity	Notes
1	1	Truckload	Watermelons	

Delivery Location	Date	Time
Robert, LA	10/8/2022	Appt 00:15 Note:conf#37101044
Houston, TX	10/9/2022	TBD

## CARRIER RESPONSIBLE FOR

Unloading	None w/ valid unloading receipt	Pallet Exchange	None	Estimated Weight	42000
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# EXAMPLE RATE CONFIRMATION



Elite Transport Systems  
2020 Foster Dr.  
Cumming, GA 30040  
**Docket:** MC905912  
**Phone:** 256-566-0590  
**Fax:** 678-696-4870

## LOAD CONFIRMATION

**Load #** [REDACTED]  
**Date** 10/11/2022  
**Equipment** Van - Vented  
**Equipment Length** 53'  
**Weight** 43000 lbs  
**Commodity** Dry Goods (Food)  
**Distance** 950 miles

## Carrier Information

**MC Number** [REDACTED]  
**Primary Contact** [REDACTED] *Contact not set*  
**Phone** [REDACTED]  
**Fax** [REDACTED]  
**Driver** [REDACTED] *Driver not set*  
**Phone** [REDACTED]  
**Email** [REDACTED]  
**Fax** [REDACTED]

## Notes and References

**Reference(s)** LUSK ONION PO: 22-1477  
RECEIVER PO: 0703149097 DELIVERY DATE AND TIME: 10/14/2022 03:00 AM  
APPT. CONF#: 37041706

## Stops / Actions

#	Action	Date/Time	Location	Contact
1	Pickup	10/12/22 08:00 - 16:00	Lusk Onion 11907 Airport Rd Dalhart, TX 79022 575 762 4778	<b>Phone:</b>
2	Delivery	10/14/22 03:00	Wal Mart Robert LA 45346 Pkwy Blvd Robert, LA 70455 985 902 3000	<b>Phone:</b>

## Pay Items

Description	Notes	Quantity	Rate	Amount
Flat Rate		1	2400.00	2400.00
<b>Total</b>				<b>2400.00</b>

IF YOU ARE NOT ABLE TO PICK UP ON TIME, PLEASE CALL US. WE NEED TO INFORM OUR CUSTOMER. \*PLEASE MAKE SURE YOUR TRUCK CAN HAUL THE WEIGHT & IF TRUCK CANNOT GET FULL LOAD ON PLEASE CALL DISPATCH NUMBER. IF WE CAN'T BE REACHED, PLEASE GET WEIGHT TICKET. \*IF TARPS ARE REQUESTED, BUT TRUCKER DOES NOT TARP AND LOAD IS DAMAGED, TRUCKING COMPANY WILL BE LIABLE FOR DAMAGES. \*THE FOREGOING LIST IS NOT AN OFFER TO CONTRACT, BUT RATHER AN INVITATION SEEKING AN OFFER. ANY TRANSPORTATION BROKER SUBMITTING AN OFFER DOES SO AS THE AGENT OF THE TRUCKER. \*NO ELITE TRANSPORT SYSTEMS LOAD WILL BE DOUBLE BROKERED. IF CARRIER RE-BROKERS THIS LOAD \*ELITE'S FEE FOR TRUCK ORDER NOT USED IS \$100 \*MUST NOTIFY BROKER PRIOR TO DETENTION STARTING / NO DETENTION ON FIRST COME FIRST SERVE FACILITIES \*DETENTION FEE'S ARE \$25/HOUR AFTER THE FIRST 2 HOURS. DETENTION IS PAID ONLY IF THE CUSTOMER AGREES TO PAY THE FEES.

Elite Transport Systems, LLC payment terms: Standard pay terms: net 35 days from receipt of ppwk, Post Covid Pay terms: net 37-58 days due to major postal delays beyond our control. \*\*\*Carrier can email proof of delivery and invoice with load # included to: Elite Transport Systems, [sales@elitetransportsystems.com](mailto:sales@elitetransportsystems.com) Certain customers may require original paperwork for billing and carrier will be informed of this at time of dispatch. Paper work should then be mailed to: Elite Transport Systems, LLC 2020 Foster Dr. Cumming, GA 30040.

We appreciate your business!





# EXAMPLE RATE CONFIRMATION



## Carrier Confirmation for Load 9B

Total Rate: \$3200.00

J.B. Hunt Transport, Inc. ("J.B. Hunt"), as a licensed Property Broker, hereby arranges for Sds Transport Llc to transport this load as a licensed Motor Carrier. Sds Transport Llc must call Alex Banuelos for information and ask for load #.

<b>J.B. Hunt Contact</b> [REDACTED] Email: [REDACTED] Phone: [REDACTED]	<b>Load Details</b> 1760.0 Miles
<b>Carrier Contact</b> Sds Transport Llc Attention: [REDACTED] Email: [REDACTED] Phone: +1(475)151911748	<b>Equipment</b> Trailer: HDB1811818 Trailer: HDB1811818 Hazmat: No Temperature Controlled: No
	<b>Requirements</b> Driver Load/Unload: No Driver Count: No

### Carrier Services

J.B. Hunt offers many carrier services that include: QuickPay, cash advance, direct scanning, and discounts with many reputable vendors. Call your J.B. Hunt representative or visit [www.jbhunt.com](http://www.jbhunt.com) to learn more about our carrier programs.

### Comments

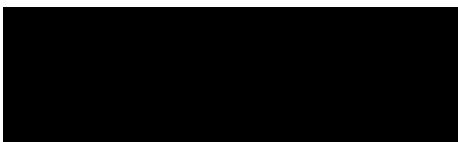
All appointments must be met. If driver is late, they will either be refused or worked in with no detention paid. On time service is critical on this load!

If Carrier has chosen to participate in the Trailer Interchange Insurance Waiver Program, then Carrier shall pay J.B. Hunt a Trailer Interchange Insurance Waiver (TRLWVR) Fee of \$15.0 per load, which will be deducted from Carrier's freight charges.

1.STANDARD SERVICE NOTES: LOAD IS SERVICE CRITICAL, DRIVER MUST ACCEPT AND CONTINUOUSLY MAINTAIN TRACKING UNTIL DELIVERY. DRIVER MUST COMMUNICATE ALL ISSUES IMMEDIATELY OR RATE REDUCTIONS COULD POSSIBLY BE APPLIED. SEAL MUST REMAIN INTACT THROUGHOUT TRANSIT WITH NO COMINGLING OF FREIGHT, ONLY HAVING J.B. HUNT CUSTOMER REIGHT IN THE TRAILER. SERVICE FAILURE COULD RESULT IN FINE OF UP TO 25% REDUCTION OF PURCHASED TRUCK EXPENSE (PTE).  
DROP TRAILER NOTES: LOAD IS SERVICE CRITICAL, DRIVER MUST ACCEPT AND CONTINUOUSLY MAINTAIN TRACKING UNTIL DELIVERY. MUST DELIVER ON TIME. DRIVER MUST COMMUNICATE ALL ISSUES IMMEDIATELY OR RATE REDUCTIONS COULD POSSIBLY BE APPLIED. IF DRIVERS ARE SWITCHED MUST BE COMMUNICATED. IF NOT UP 25% RATE REDUCTION COULD BE APPLIED. SEAL MUST REMAIN INTACT THROUGHOUT TRANSIT WITH NO COMINGLING OF FREIGHT, ONLY HAVING J.B. HUNT CUSTOMER FREIGHT IN THE TRAILER. SERVICE FAILURE COULD RESULT IN FINE OF UP TO 25% REDUCTION OF PURCHASED TRUCK EXPENSE (PTE). THIS IS A DROP TRAILER FOR UP TO 72 HRS

If Shipper and Receiver addresses on the Bill of Lading do not match the tender, your J.B. Hunt representative must be notified!

- \* Call 800-UNLOAD1 (800-865-6231) to be issued a Comchek number for all Load and Unload services.
- \* Please have a blank Comchek with you prior to arrival.
- \* J.B. Hunt will pay all Load and Unload events directly to the Load or Unload service.
- \* Do not pay out of pocket as you will not be reimbursed for Load or Unload costs.
- \* Send a copy of the lumber receipt with BOL upon load completion.



# COMPASS CIRCLE SETTLEMENT SUMMARY

## OUR DEDUCTIONS

04/18/22

Page 4

Pay Period: 4/15/2022-4/21/2022

CheckDate: 4/22/2022

FOR

### DEDUCTIONS

Order Number	Description	Unit	Rate	
	Authority Owner	1	15%	-\$2,178.30
	Dispatch	1	350	-\$350.00
	Insurance	1	350	-\$350.00
	Factoring	1	3%	-\$435.66
	ELD	1	35	-\$35.00
	Fuel	1	\$619.21	-\$619.21

Pay Summary	Unit	Gross Pay	Rate	
Total Miles		\$14,522.00	85%	<u>\$12,343.70</u>

ORDER PAY:	\$12,343.70
OTHER EARNINGS:	N/A
TOTAL GROSS EARNINGS:	\$12,343.70
DEDUCTIONS:	-\$1,789.87
PREVIOUS BALANCE:	\$0.00
EXPENSE REINBURSEMENT	<u>\$0.00</u>
NET PAY:	<u><u>\$10,553.83</u></u>



# OTHER CARRIERS SETTLEMENTS

4/27/2022 4355

## Owner Operator Settlement Summary

Page 3

CRST EXPEDITED

EDGEWOOD ROAD SW, CEDAR RAPIDS, IA,

Check # : B1347780

Pay period: 04/17/2020 - 04/23/2020

Check date: 4/27/2022

For

Origin	Destination	Loaded	Miles	Tractor	Ship DT	Delivery DT	Gross Pay	Rate	Net Pay
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### RECURRING DEDUCTIONS/EARNINGS

Type	Description	Memo	Unit	Method	Rate
Deduction	GUARANTEE MAINT		6955.0 MIL	Per distance	0.177
					-\$1,231.04
					<u>-\$1,231.04</u>

### DEDUCTIONS

Order Number	Description	Memo	Date	Unit	Rate
	HEALTH INSURANCE O/O		03/07/20	1.00	82.080
	HEALTH INSURANCE O/O		03/14/20	1.00	82.080
	HEALTH INSURANCE O/O		03/21/20	1.00	82.080
	Q4 2019 Fuel Tax Settlement		03/21/20	1.00	77.240
	2020 LICENSING CHARGE		03/21/20	1.00	75.000
10106977	PERSONAL ADVANCE <250	610063857	03/21/20	1.00	29.000
					-\$427.48
					<u>-\$427.48</u>

### REIMBURSEMENTS

Order Number	Description	Memo	Date	Unit	Rate
	Fuel disc: 03/08/20 - 03/14/20		03/16/20	1.00	24.360
					\$24.36
					<u>\$24.36</u>

### PAY SUMMARY

	Units	Gross Pay	Rate
Total Miles	6955.00	\$12,798.16	70.0000%
Total FSC - FUEL SURCHARGE	1.00		738.750
Total FSC - FUEL SURCHARGE	1.00		339.360
Total FSC - FUEL SURCHARGE	1.00		302.160

ORDER PAY:	\$8,958.71
OTHER EARNINGS:	\$1,380.27
TOTAL GROSS EARNINGS:	\$10,338.98
DEDUCTIONS:	-\$6,530.48
PREVIOUS BALANCE:	-\$255.94
EXPENSE REIMBURSEMENTS:	\$24.36
NET PAY:	<u>\$3,576.92</u>





# NO OUTRAGEOUS DEDUCTIONS

## ELECTRONIC LOGGING DEVICE (ELD) REQUIREMENTS

- owner-operators are required to have an ELD (Electronic Logging Device) in their truck.
  - owner-operators must be able to install the ELD, and it must transmit to Landstar or the tractor will not be approved.
  - **ONLY Omni Tracs ELDs** are approved by
    - **Omni Tracs IVG** for trucks 2015 or older are \$759.00 and need to be mounted in the truck. will install at orientation.
    - **Omni Tracs IVG** for trucks 2016 or newer are \$809.00 and need to be mounted in the truck. will install at orientation.
- will fund ELD out of settlement deductions for several weeks.

## REAL DEDUCTIONS FROM A LARGE CARRIER

### OWNER-OPERATOR SETTLEMENT DEDUCTIONS

- \$ 106.11 - Plates and Permits/ weekly, 18 weeks only, starts week 5
- \$ 32.00 - Occupational Accidental Insurance / weekly, amounts may vary
- \$ 18.99 - Bobtail / Unladed Insurance / weekly, amounts may vary
- \$ 28.00 - Electronic Logging Device Airtime / monthly
- \$ 25.00 - Fuel taxes / monthly (estimated)
- \$ 3.69 - Landstar Communications Network / weekly, which provides Landstar owner-operators / BCOs access to Landstar's Load Board and Automatic Load Update programs.

In summary, during the 18-week period when Plates and Permits expenses are being deducted, budget approx. \$750.00 per month for settlement deductions. After Plates and Permits are paid, budget approx. \$290.00 per month.



# DEDUCTIONS

The Compass circle is a minority business, serving the interest of other minority owned businesses. we do not price gauge our owner operators. we make sure the deductions are few and fair. they are as follows.

PERCENTAGE

1

Only 15% is with held. That means we on;y profit, 15% of the load.

INSURANCE

2

Cargo and Liability Insurance will be deducted and is determined based on the equipment.

FACTORING

3

Factoring is 2.5%.

DISPATCH

4

Dispatch is \$350 per week.

ELD

5

\$75 PER MONTH

FUEL CARD

6

\*IF APPLICABLE

# CARRIER PLAN

**Our owner ops are not just truckers.** They are **Small Business Owners** looking to **grow and scale their companies.** They are our **trusted partners.** When you decide to partner with us, we lay out a Carrier plan to help you **streamline your path to success.**

Our Carrier plan includes **action items** for present and your future. Not only do you **take a larger percentage home**, but our average Owner Op makes between **\$7500 - \$9000 per week!** We have all types of loads available from **Power only, Dry van, Reefer, and Flatbed.**



# REWARDS / INCENTIVES

Each month you will receive free classes to help you grow your trucking company. Each class is designed to fortify your knowledge and educate you on opportunities on the Trucking Industry.

These classes are free of charge as long as you remain active in our network.

IN ADDITION TO CLASSES,

EVERY 30 DAYS YOU SUCCESSFULLY DELIVER ALL LOADS WITH NO INCIDENTS AND ON TIME , YOU WILL RECEIVE ACCESS TO THE FOLLOWING INCENTIVE.

**FREE SAM REGISTRATION** AFTER 1ST 30 DAYS

**FREE MONTHLY CLASSES** EVERY 30 DAYS

**FREE CAPABILITY STATEMENT** 60 DAYS

**FREE AUTHORITY APPLICATION** 90 DAYS

**FREE TICKET TO CARGO CONFERENCES** 4 MONTHS

**FREE MARKETING MATERIAL** 6 MONTHS

